

## Testimonials For David M. Winchell

Revised: April 22, 2011

*"I worked with Dave on joint consulting engagements involving business process, technology and financial management. Dave is a true professional with a deep understanding of business. I can give Dave my highest recommendation for his experience, attention to detail, client service and personal integrity. If I ever have an opportunity to work with Dave again, I will gladly do so."*

**Randy Boyd , President , EnterpriseTek Resources, Inc.**

*"I found him to be a person who possesses an analytical mind capable of taking complex projects and distilling them down into pieces to be easily digested and properly executed by his staff. I believe this to be one of his greatest strengths. Dave also has a keen sense of duty and for "doing what is right" for the company and its people – a trait that I personally found refreshing and highly desirable in an executive."*

**Timothy L. Britt, President, The Litchfield Group, Inc.**

*"It is with great admiration that I am writing to provide a personal reference for my friend and colleague, David Winchell. For the past six years I have known and worked with David on numerous committees through our church and the community. David has always represented himself with the utmost integrity and concern in whatever position he has been involved. Over the past years he has never avoided increased responsibility. David has demonstrated the ability to both assume leadership and non-leadership roles with equal enthusiasm and dedication. His commitment to the task undertaken and the success of the team is always apparent. It is indeed my honor to have known and worked with him and to provide this personal reference of his abilities."*

**Robert L. Bear, Principal Engineer, FEC Consultants LLC**

*"Having worked for Dave for 3 of 5 years at Foot Solutions I strongly recommend him for employment. While his technical skills are impeccable, he is also creative; a crucial attribute in any business, as you know. Dave embraced leadership opportunities and would always step forward to lead the team. He is also fun to be around. When deadlines loom, tension can build. But he always knew how to add levity to the situation while keeping the team on task. With his take-charge attitude, inclusive approach and strong grasp of industry concepts, Dave would be an asset to any organization. I am confident Dave will exceed your expectations."*

**Susan Rawles, C.Ped., Orthotics Production Manager, Foot Solutions, Inc.**

*"Dave has brought order to chaos, with his magnificent spreadsheets, white board wizardry, and willingness to pitch in on any task that needed help. We always knew that a Dave Winchell program wouldn't be half baked and would be aligned with strategic objectives."*

**Ralph Tilney , Owner , Foot Solutions of Austin, Inc.**

*"I have known and worked with Dave since April of 2004. He is a very hard working, dedicated individual who puts the company's best interests first. Dave is detailed oriented and meticulous in his work and analysis of various projects, always willing to listen to others and work with them hand in hand. He taught various management skills in my pedorthic education classes, giving students a solid background in the successful management of their franchise businesses. I would highly recommend Mr. Winchell to any company that values a dedicated detail oriented executive who places a high value on accuracy and detailed analysis."*

**William F. Faddock, DPM, C.Ped, BOCped  
Podiatric Physician, Board Certified Pedorthist**